

ADDENDUM NO. 1

RFP TITLE: Comprehensive Landscape Maintenance Services

RFP NO: 2024-15

DATE: January 7, 2025

To All Proposers:

Proposers for the above referenced RFP shall take note of the following changes, additions, deletions, clarifications, etc., to the RFP documents, which shall become a part of and have precedence over anything shown or described otherwise.

A. CHANGES IN THE RFP DOCUMENTS

None.

B. CLARIFICATIONS

None.

C. QUESTIONS FROM PROPOSERS

1. Q: Can you share the previous bid tabulation?

A: Yes, see Attachment A, enclosed herewith. Be advised that the tabulation will reflect prices originally offered and will not reflect current contract pricing.

2. Q: Can the performance bond be renewed annually?

A: Yes, however it is the CONTRACTOR's responsibility to ensure that it is valid (no gaps) throughout the term the contract and renewal periods.

3. Q: Exhibit B includes sections for materials (plants, building supplies and materials, irrigation parts, chemicals and fertilizers). Does the markup requested include labor or is it just materials?

A: Exhibit B sections for materials does not include labor markup. Labor rate is on page 119 of 127 is unit prices for labor and equipment.

4. Q: We will start inspections immediately. Is there someone from the CITY we can call should we have questions regarding areas to be serviced?

A: Please be sure to send ALL questions to the Director of Procurement, Martha Perez-Garviso (mperezgarviso@westonfl.org) and a formal response will be included as part of an Addendum. Questions are due five (5) days prior to opening.

ATTACHMENTS

- \$! Mandatory Virtual Pre-Proposal/Pre-Bid Conference Attendance Log
- % Attachment 4 ~ Previous Contract Tabulation

END OF ADDENDUM NO. 1

All other information remains as originally described in the solicitation.

**MANDATORY VIRTUAL PRE-PROPOSAL CONFERENCE
ATTENDANCE LOG
RFP No. 2024-15
Comprehensive Landscape Maintenance Services
Date: January 2, 2025 at 2:30 p.m.**

	First Name	Last Name	Company	Email Address
1.	Carmen	Saavedra	Juniper Landscaping	carmen.saavedra@juniperlandscaping.com
2.	Denise	Ruiz	Arango Billboard & Construction / Arango Landscaping & Design	denise@arangobillboard.com
3.	Daniel	Gonzalez	Cayco Landscaping	dgonzalez@caycolandscaping.com
4.	Elias	Cortez	Monarch Landscaping d/b/a Dynaserv	elias.cortez@dynaserv.com
5.	Eduardo	Sacco	The GreenShape Company	esacco@thegreenshape.com
6.	Janice	Williams	ESL Enterprises	essencesoulove@gmail.com
7.			Green Dreams Paradise	greendreamsparadise@yahoo.com
8.	Hari	Kanagavelu	Sai Landscaping Company	hkanagav@earthcarepro.com
9.	Jeremy	Cruz	Brightview Landscape Services	jeremy.cruz@brightview.com
10.	Joseph	Latchana	Brightview Landscape Services	joseph.latchana@brightview.com
11.	Jose	Sanchez	Garden Leader Corporation	josesanchez@gardenleadercorp.com
12.	Keith	Harned	SFM Services, Inc.	kharned@sfmtservices.com
13.	Lina	Diettes	The Green Experts Landscaping	ldiettes@thegreenexperts.com
14.	Linda	Flack	100% Landscaping	linda@100landscaping.com
15.	Chris	Mainguy	Mainguy Landscape Services	mail@mainguy.com
16.	Paul	Colozzo	The GreenShape Company	pcolozzo@thegreenshape.com
17.	Peter	Olmedo	Brightview Landscape Services	peter.olmedo@brightview.com
18.	Rolando	Sanchez	Superior Landscaping & Land Service Inc.	rsanchez@superiorlandscaping.com

19.	Stacy	Brown	First Florida Land Care	stacy@firstfloridalandcare.com
20.	Tom	Jacob	Juniper Landscaping	tom.jacob@juniperlandscaping.com
21.	Troy		Everglades Environmental Care	troy1952@onebox.com
22.	Shawn	Waters	UG2	Waters60@msn.com

ATTACHMENT A
Previous Contract Tabulation



Tabulation
Exhibit B Fee Schedule
Comprehensive Landscape Maintenance Services
RFP No. 2018-10
Opening Date: October 30, 2018

PROPOSERS					
ABM Industry Groups, LLC 2101 Eustace Ave. Bldg. #2 Deltona, FL 32725	DynaServ Florida, LLC 990S. Flamingo Rd. Davie, FL 33325	BrightView Landscape Services 440 Sawgrass Corp. Pkwy. #102 Sunrise, FL 33325	Everglades Environmental Care 16705 NW 12 Ave. Miami, FL 33018	Mainguy Landscape Services 1855 South Flamingo Rd. Davie, FL 33325	SFM Services, Inc. 9700 N.W. 79 Ave. Hialeah Gardens, FL 33016

Bonaventure Development District (BDD)

Item Number	Description of Task	Cycles Per Year	Cost Per Cycle	Annual Total	Cost Per Cycle	Annual Total	Cost Per Cycle	Annual Total	Cost Per Cycle	Annual Total	Cost Per Cycle	Annual Total	Cost Per Cycle	Annual Total
A1	Turf Mowing (including, but not limited to, edging, clean up and bush hog)	36	\$ 9,281.00	\$ 334,116.00	\$ 2,304.00	\$ 82,944.00	\$ 2,485.10	\$ 89,463.60	\$ 3,000.00	\$ 108,000.00	\$ 5,760.00	\$ 207,360.00	\$ 9,564.00	\$ 344,304.00
A2	Turf Disease and Pest Management	12	\$ 4,873.00	\$ 58,476.00	\$ 5,930.00	\$ 71,160.00	\$ 6,981.25	\$ 83,775.00	\$ 3,000.00	\$ 36,000.00	\$ 1,040.00	\$ 12,480.00	\$ 4,473.00	\$ 53,676.00
A3	Plant and Shrub Maintenance, 30-day cycle (including, but not limited to, shrubs, plants, small trees and palms < 10ft)	12	\$ 17,402.00	\$ 208,824.00	\$ 5,800.00	\$ 69,600.00	\$ 5,049.16	\$ 60,589.92	\$ 4,800.00	\$ 57,600.00	\$ 3,600.00	\$ 43,200.00	\$ 13,784.00	\$ 165,408.00
A4	Plant and Shrub Maintenance, 90-day cycle (including, but not limited to, shrubs, plants, hedges, small trees and palms < 10ft)	4	\$ 20,882.00	\$ 83,528.00	\$ 2,074.00	\$ 8,296.00	\$ 2,673.09	\$ 10,692.36	\$ 9,600.00	\$ 38,400.00	\$ 18,000.00	\$ 72,000.00	\$ 13,784.00	\$ 55,136.00
A5	Irrigation Management (including, but not limited to, clock tests, settings, adjustments, and minor repairs)	12	\$ 6,960.00	\$ 83,520.00	\$ 4,109.00	\$ 49,308.00	\$ 5,073.91	\$ 60,886.92	\$ 3,000.00	\$ 36,000.00	\$ 1,800.00	\$ 21,600.00	\$ 4,571.00	\$ 54,852.00
A6	Litter and Debris Control	365	\$ 183.11	\$ 66,835.15	\$ 800.00	\$ 29,200.00	\$ 92.82	\$ 33,879.30	\$ 200.00	\$ 73,000.00	\$ 60.00	\$ 21,900.00	\$ 197.00	\$ 71,905.00
A7	SUBTOTAL (Items 1 thru 6):		\$ 835,299.15	\$ 310,508.00	\$ 310,508.00	\$ 310,508.00	\$ 339,287.10	\$ 339,287.10	\$ 349,000.00	\$ 349,000.00	\$ 378,540.00	\$ 378,540.00	\$ 745,281.00	\$ 745,281.00

Item Number	Description of Task	Annual Estimate	%Markup (+) or Discount (-)	Total	%Markup (+) or Discount (-)	Total	%Markup (+) or Discount (-)	Total	%Markup (+) or Discount (-)	Total	%Markup (+) or Discount (-)	Total	%Markup (+) or Discount (-)	Total
A8	Tree and Plants (based on "Betrock's PlantFinder -Wholesale Guide to Foliage and Ornamental Plants")	\$ 75,000.00	Markup (+) 18%	\$ 88,500.00	Markup (+) 12%	\$ 84,000.00	Markup (+) 29%	\$ 96,750.00	Markup (+) 50%	\$ 112,500.00	Markup (+) 100%	\$ 150,000.00	Markup (+) 250%	\$ 187,500.00
A9	Miscellaneous building supplies and materials	\$ 5,000.00	Markup (+) 18%	\$ 5,900.00	Markup (+) 15%	\$ 5,750.00	Markup (+) 25%	\$ 6,250.00	Markup (+) 50%	\$ 7,500.00	Markup (+) 35%	\$ 6,750.00	Markup (+) 20%	\$ 6,000.00
A10	Irrigation Parts & Supplies (based on SiteOne Landscape Supply Catalog:	\$ 35,000.00	Markup (+) 18%	\$ 41,300.00	Markup (+) 15%	\$ 40,250.00	Markup (+) 26%	\$ 44,100.00	Markup (+) 50%	\$ 52,500.00	Markup (+) 35%	\$ 47,250.00	Markup (+) 20%	\$ 42,000.00
A11	Chemicals & Fertilizers	\$ 75,000.00	Markup (+) 18%	\$ 88,500.00	Markup (+) 15%	\$ 86,250.00	Markup (+) 24%	\$ 93,300.00	Markup (+) 50%	\$ 112,500.00	Markup (+) 35%	\$ 101,250.00	Markup (+) 20%	\$ 90,000.00
A12	SUBTOTAL (Items A8 thru A11):	\$ 224,200.00		\$ 224,200.00		\$ 216,250.00		\$ 240,400.00		\$ 285,000.00		\$ 305,250.00		\$ 325,500.00

A13	GRAND TOTAL (Item A7 + A12):	\$ 1,059,499.15	\$ 526,758.00	\$ 579,687.10	\$ 634,000.00	\$ 683,790.00	\$ 1,070,781.00
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Indian Trace Development District I (ITDD I)

Item Number	Description of Task	Cycles Per Year	Cost Per Cycle	Annual Total	Cost Per Cycle	Annual Total	Cost Per Cycle	Annual Total	Cost Per Cycle	Annual Total	Cost Per Cycle	Annual Total	Cost Per Cycle	Annual Total
B1	Turf Mowing (including, but not limited to, Edging, clean up and bush hog)	36	No Bid	No Bid	No Bid	No Bid	\$ 12,774.72	\$ 459,889.92	No Bid	No Bid	No Bid	No Bid	\$ 12,060.00	\$ 434,160.00
B2	Turf Disease and Pest Management	12	No Bid	No Bid	No Bid	No Bid	\$ 17,736.06	\$ 212,832.72	No Bid	No Bid	No Bid	No Bid	\$ 5,753.00	\$ 69,036.00
B3	Plant and Shrub Maintenance, 30-day cycle (including, but not limited to, shrubs, plants, small trees and palms < 10ft)	12	No Bid	No Bid	No Bid	No Bid	\$ 20,324.14	\$ 243,889.68	No Bid	No Bid	No Bid	No Bid	\$ 15,626.00	\$ 187,512.00
B4	Plant and Shrub Maintenance, 90-day cycle (including, but not limited to, shrubs, plants, hedges, small trees and palms < 10ft)	4	No Bid	No Bid	No Bid	No Bid	\$ 10,816.00	\$ 43,264.00	No Bid	No Bid	No Bid	No Bid	\$ 15,449.00	\$ 61,796.00
B5	Irrigation Management (including, but not limited to, clock tests, settings, adjustments, and minor repairs)	12	No Bid	No Bid	No Bid	No Bid	\$ 12,333.15	\$ 147,997.80	No Bid	No Bid	No Bid	No Bid	\$ 12,202.00	\$ 146,424.00
B6	Litter and Debris Control	365	No Bid	No Bid	No Bid	No Bid	\$ 326.93	\$ 119,329.45	No Bid	No Bid	No Bid	No Bid	\$ 354.00	\$ 129,210.00
B7	SUBTOTAL (Items B1 thru B6):		No Bid	No Bid	No Bid	No Bid	\$ 1,227,203.57	No Bid	No Bid	No Bid	No Bid	No Bid	\$ 1,028,138.00	\$ 1,028,138.00

Item Number	Description of Task	Annual Estimate	%Markup (+) or Discount (-)	Total	%Markup (+) or Discount (-)	Total	%Markup (+) or Discount (-)	Total	%Markup (+) or Discount (-)	Total	%Markup (+) or Discount (-)	Total	%Markup (+) or Discount (-)	Total
B8	Tree and Plants (based on "Betrock's PlantFinder -Wholesale Guide to Foliage and Ornamental Plants")	\$ 200,000.00	No Bid	No Bid	No Bid	No Bid	Markup (+) 29%	\$ 258,000.00	No Bid	No Bid	No Bid	No Bid	Markup (+) 250%	\$ 500,000.00
B9	Miscellaneous building supplies and materials	\$ 10,000.00	No Bid	No Bid	No Bid	No Bid	Markup (+) 25%	\$ 12,500.00	No Bid	No Bid	No Bid	No Bid	Markup (+) 20%	\$ 12,000.00
B10	Irrigation Parts & Supplies (based on SiteOne Landscape Supply Catalog:	\$ 120,000.00	No Bid	No Bid	No Bid	No Bid	Markup (+) 25%	\$ 150,000.00	No Bid	No Bid	No Bid	No Bid	Markup (+) 20%	\$ 144,000.00
B11	Chemicals & Fertilizers	\$ 320,000.00	No Bid	No Bid	No Bid	No Bid	Markup (+) 24.40%	\$ 398,080.00	No Bid	No Bid	No Bid	No Bid	Markup (+) 20.00%	\$ 384,000.00
B12	Subtotal (Items B8 thru B11):		No Bid	No Bid	No Bid	No Bid	\$ 818,580.00	No Bid	No Bid	No Bid	No Bid	No Bid	\$ 1,040,000.00	\$ 1,040,000.00

B13	GRAND TOTAL (Subtotal Item B7 +Subtotal Item B12):		No Bid	No Bid	No Bid	No Bid	\$ 2,045,783.57	No Bid	No Bid	No Bid	No Bid	No Bid	\$ 2,068,138.00	\$ 2,068,138.00
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Unit Price for Materials - Supplemental Work

Item Number	Description	Unit of Measure	Cost Per Unit	Cost Per Unit	Cost Per Unit	Cost Per Unit	Cost Per Unit	Cost Per Unit
D-1	St. Augustine "Palmetto" Sod	Square Foot	\$0.71	\$0.59	\$0.81	\$1.00	\$1.10	\$0.80
D-2	Tifway 419 Sod	Square Foot	\$0.81	\$0.75	\$0.91	\$1.25	\$1.95	\$0.90
D-3	Celebration Bermuda Sod	Square Foot	\$0.81	\$0.79	\$0.91	\$1.25	\$1.25	\$0.90
D-4	Zoysia Sod	Square Foot	\$0.71	\$0.79	\$1.01	\$1.50	\$1.25	\$0.90
D-5	Bahia Sod	Square Foot	\$0.71	\$0.45	\$0.62	\$0.95	\$1.10	\$0.50
D-6	Spanish Gold Mulch – 2 cu. Ft bag	Each	\$5.90	\$3.54	\$4.25	\$4.50	\$4.50	\$4.00
D-7	Soil – 50/50 mix	Cubic Yard	\$110.00	\$24.86	\$119.81	\$40.00	\$55.00	\$45.00
D-8	Soil – 80/20 mix	Cubic Yard	\$105.00	\$28.05	\$103.47	\$65.00	\$55.00	\$45.00
D-9	Annuals Mix	Cubic Yard	\$95.00	\$69.00	\$99.50	\$65.00	\$75.00	\$65.00
D-10	Sand	Cubic Yard	\$110.00	\$37.89	\$125.26	\$55.00	\$55.00	\$45.00
D-11	Bio-Barrier 12" Root Barrier	Linear Foot	\$21.10	\$16.34	\$19.06	\$10.00	\$20.00	\$25.00
D-12	Stump Grinding – 3-person crew plus equipment	Hourly	\$270.00	\$81.50	\$272.30	\$155.00	\$125.00	\$105.00

Unit Price for Labor and Equipment - Supplemental Work

Item Number	Description of Task	Unit of Measure	Cost Per Unit	Cost Per Unit	Cost Per Unit	Cost Per Unit	Cost Per Unit	Cost Per Unit
E-1	Laborer/Groundskeeper	Hourly	\$27.50	\$27.50	\$27.23	\$30.00	\$30.00	\$27.00
E-2	Irrigation Helper	Hourly	\$39.00	\$38.12	\$38.12	\$35.00	\$35.00	\$30.00
E-3	Irrigation Technician - Certified	Hourly	\$51.00	\$49.02	\$51.74	\$65.00	\$65.00	\$60.00
E-4	Large Equipment Operator	Hourly	\$70.00	\$70.80	\$70.80	\$75.00	\$75.00	\$75.00
E-5	Supervisor/Foreman	Hourly	\$51.00	\$39.21	\$49.02	\$65.00	\$45.00	\$50.00
E-6	Graduate Horticulturist	Hourly	\$81.00	\$76.25	\$81.68	\$100.00	\$75.00	\$75.00
E-7	Bobcat w/operator	Hourly	\$75.00	\$73.53	\$70.80	\$75.00	\$65.00	\$75.00
E-8	Front end loader w/operator	Hourly	\$92.00	\$73.53	\$92.58	\$100.00	\$65.00	\$75.00
E-9	18 yard dump truck w/driver	Hourly	\$75.00	\$94.76	\$70.80	\$100.00	\$75.00	\$75.00
E-10	75 ton crane w/operator	Hourly	\$245.00	\$70.80	\$237.44	\$150.00	\$250.00	\$350.00
E-11	Work boat w/operator	Hourly	\$165.00	\$81.68	\$163.38	\$100.00	\$175.00	\$250.00
E-12	Climber/trimmer	Hourly	\$80.00	\$70.80	\$71.89	\$75.00	\$65.00	\$75.00
E-13	Chipper truck w/operator	Hourly	\$80.00	\$70.80	\$78.42	\$100.00	\$95.00	\$75.00
E-14	Bucket truck w/operator	Hourly	\$165.00	\$65.19	\$163.38	\$150.00	\$125.00	\$175.00
E-15	Water Truck w/operator	Hourly	\$81.00	\$65.19	\$81.68	\$150.00	\$75.00	\$75.00
E-16	Spray Technician	Hourly	\$51.00	\$37.50	\$51.74	\$65.00	\$50.00	\$50.00

Proposal Bond	\$20,000.00	\$20,000.00	\$20,000.00	\$20,000.00	\$20,000.00	5% of Bid Amount
Surety Company	Travelers Casualty and Surety Company of America	Cashier's Check	Aspen American Insurance Company	American Southern Insurance Company	International Fidelity Insurance Company	United States Fire Insurance Company

Comments:

Proposer's totals for the following line items were corrected: A1 (from \$89,463.36), A7 (from \$339,286.86), A13 (from \$579,686.86.00), B10 (from \$151,200, B12 (from \$879,780), and B13 (from \$2,046,983.50).

Proposers can submit proposal on one or multiple combinations of Landscape Maintenance Areas, except for combinations containing both ITDD I and ITDD II. Proposer submitted additional proposals, which remained unopened and not considered.